

Pricing for pSUM

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pSUM Software is priced by user license. Each license is controlled by user permissions in the relational database so that only one unique user may use a uniquely keyed copy of the software. Users across a network may not use the software without unique license keys and permissions.

The yearly fee of 20% of the original purchase price covers maintenance upgrades and new releases. Continuous yearly fees protect indefinitely the initial investment of the purchase price of pSUM.

Pricing lookup table:

License	Price	Yearly fee	Cost year 1	Cost year 2 +
1	8,000	1,600	9,600	1,600
2	9,000	1,800	10,800	1,800
3	10,000	2,000	12,000	2,000
4	11,000	2,200	13,200	2,200
5	12,000	2,400	14,400	2,400
6	13,000	2,600	15,600	2,600
7	14,000	2,800	16,800	2,800
8	15,000	3,000	18,000	3,000
9	16,000	3,200	19,200	3,200
10	17,000	3,400	20,400	3,400
15	22,000	4,400	26,400	4,400
20	27,000	5,200	32,200	5,200
50	57,000	11,400	68,400	11,400
100	107,000	21,400	128,400	21,400

The purchase and maintenance of software is a strategic asset of the business. Therefore the pricing structure distributes the initial cost of the first license over time so that any number of licenses are subsequently protected.

pSUM is 100% portable to the computer hardware and operating system of the customer. pSUM operates in the following relational database management system (RDBMS) environments: ORACLE, IBM DB2, Informix, SQLServer, and Sybase. The customer may acquire the RDBMS from CEC Services, LLC as a registered reseller at cost plus 10% for initial installation. Thereafter, the RDBMS maintenance is with the vendor. The current one-time cost for IBM DB2 is about \$700 per server and \$300 per additional seat.